
MOZAMBIQUE-EU GLOBAL GATEWAY INVESTMENT FORUM 2023

DAY 1: Wednesday 22 November 2023	
07.00	START OF REGISTRATION & WELCOME
08.15 – 08.30	ARRIVAL OF HIS EXCELLENCY ADRIANO MALEIANE, PRIME MINISTER OF THE GOVERNMENT OF THE REPUBLIC OF MOZAMBIQUE CULTURAL MOMENT
8.30 – 8.40	SALA VIP
08.40 – 9.10	OPENING CEREMONY MC: Ms. Natércia Siteo National anthem / European anthem Welcome words by the President of EuroCam, M. Simone Santi Speech by the Secretary of State for the City of Maputo, M. Vicente Joaquim Speech by the European Commissioner for Energy, H.E. Ms. Kadri Simson
09.10 – 09.20	SIGNING CEREMONY GLOBAL GATEWAY FLAGSHIPS Projection of video Signature of MoU by H.E. Ministry of Foreign Affairs and Cooperation, Ms. Verónica Macamo Dlhovo and H.E. the European Commissioner for Energy, Ms. Kadri Simson Of the following Global Gateway projects: <ul style="list-style-type: none"> - National Control Centre for Energy (NCC) - Rehabilitation of the Cahora Bassa Hydropower Plant - VaMoz Digital! - Sustainable Blue Economy Initiative - Skills for Employment
9.20 – 09.45	SPEECHES Speech by the Minister of Industry and Trade, H.E. Silvino Augusto José Moreno Speech by the Prime Minister of the Government of the Republic of Mozambique, H.E. Adriano Maleiane
9.45 – 9.50	CULTURAL MOMENT
9.50 – 10.05	COFFEE BREAK VISIT OF THE EXPOSITION BY HIS EXCELLENCY ADRIANO MALEIANE, PRIME MINISTER OF THE GOVERNMENT OF THE REPUBLIC OF MOZAMBIQUE AND THE PRESIDUM
10.05 – 10.20	PRESENTATION GLOBAL GATEWAY AND OPPORTUNITIES FOR MOZAMBIQUE

	Presenter: M. Henrik Hololei, Hors Classe Adviser DG INTPA	
10.20 – 10.45	<p>EU INVESTMENT SURVEY: STATE OF PLAY</p> <p>Update on the EU survey with European businesses active in Mozambique.</p> <p>Presenter: Head of Unit Coordination of International Cooperation and Development in Southern Africa & Indian Ocean, DG INTPA, Ms. Sylvie Millot</p> <p>Comments: M. Salvador Namburete</p>	
10.45 – 12.05	<p>HIGH-LEVEL PLENARY SESSION “MOZAMBIQUE’S BUSINESS AND INVESTMENT CLIMATE: CREATING MARKET OPPORTUNITIES”</p> <p>The first session will highlight the reforms being undertaken to make Mozambique a business-friendly destination. The session will also highlight Mozambique’s comparative advantage, the trade and investment opportunities, challenges and future prospects in Mozambique.</p> <p>Keynote Speech: Minister of Economy and Finance, H.E.M. Max Tonela</p> <p>Panellists:</p> <ol style="list-style-type: none"> 1. Minister of Minister of Industry and Trade, H.E. Silvino Augusto José Moreno 2. Minister of Agriculture and Food of Portugal, Ms. Maria do Céu Antunes 3. President of Confederation of Economic Associations of Mozambique (CTA), M. Agostinho Vuma 4. Vice-President of EuroCam, M. Paulo Oliveira 5. Operations Officer, Country Advisory and Economics Team, International Financing Corporation (IFC) in Mozambique, Ms. Michelle Souto <p>Moderator: Ms. Selma Inocência</p>	
	FROM THIS POINT ONWARDS, TWO ROOMS WILL BE HOSTING SESSIONS IN PARALLEL. PARTICIPANTS ARE INVITED TO CHOOSE THE SESSION THEY WANT TO FOLLOW.	
	MAIN ROOM “ASANTE” MC: MS. NATÉRCIA SITOÉ	ROOM “KANIMAMBO” MC: M. JÚLIO DOMINGOS
12.05 – 13.35	<p>SESSION 1 “MOZAMBIQUE: THE POWERHOUSE OF SOUTHERN AFRICA”</p> <p>Mozambique has the ambition to become a regional energy hub and the potential to decarbonise the energy mix of the region. This session will present the country’s medium and long-term vision on energy supply and investment opportunities in renewable energy. The dimension of trade and transmission within the SADC region will also be</p>	<p>SESSION 2 “CONNECTIVITY: PAVING THE WAY FOR INVESTMENT IN DIGITAL INFRASTRUCTURE AND SERVICES”</p> <p>Investments in digital connectivity can foster innovation, stimulate sustainable economic growth, develop national infrastructure and promote digital transformation of the overall society. By combining infrastructure investments with appropriate legal and regulatory measures. Mozambique can create an enabling environment for digital growth, attract more investments and harness the</p>

	<p>highlighted as well as experiences from Independent Power Producers (IPP).</p> <p>KEYNOTE SPEECH: Minister of Mineral Resources and Energy (MIREME), H.E. Carlos Zacarias</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Director-General of the Cabinet for Implementation of the Mphanda Nkuwa hydropower project (GMNK), M. Carlos Yum 2. President Mozambican Association for Renewable energies (AMER), M. Ricardo Pereira 3. Chairperson of the Southern African power Pool (SAPP) Management Committee, M. Luis Ganje 4. Loan officer Public Sector Finance East and Southern Africa, European Investment Bank, M. Sander Van Kooten 5. Country Manager Total Energies, M. Maxime Rabilloud <p>MODERATOR: Team leader, Programme GET.Invest Mozambique, M. Jose Mestre</p>	<p>potential of digital technologies for socio-economic development.</p> <p>KEYNOTE SPEECH: Chairman National Communications Institute of Mozambique (INCM), Mr Tuaha Mote</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Corporate Executive Board Member of the National Institute of Information and Communication Technology (INTIC), M. Luis Canhamba 2. CEO Internet Solutions, M. Salvador Adriano 3. Programme Director, Cloud & Network Services, Nokia, M. Umar Farooq 4. Managing Director Vodacom, M. Simon Karikari 5. Director IT Hollard Seguros, Ms. Cintia Banze <p>MODERATOR: Ms. Sofia Cassimo</p>
13.35 – 14.35	NETWORKING LUNCH	
14.35 – 16.05	<p>SESSION 3 “MOZAMBICAN STRATEGIC CORRIDORS: GATEWAY TO THE REGION”</p> <p>Mozambique is a transport and logistics hub, giving sea access to several landlocked countries in the region. This panel gives an insight in infrastructure needs for further port development, maritime, rail and road transport and discusses opportunities and challenges of trade and transport facilitation along the corridors.</p>	<p>SESSION 4 “AGRI-BUSINESS IN MOZAMBIQUE: HARVESTING A FIELD OF OPPORTUNITIES”</p> <p>Given its excellent agro-climatic conditions, growing domestic demand, and advantageous location for regional exports, Mozambique’s agri-sector offers abundant prospects for investors. Some of the sector’s current challenges, including limited in-country value addition, low use of technology and climate change vulnerability, actually translate into investment prospects in agro-processing, support services and innovation. In this session, we will discuss first hand experiences investing in agri-business in Mozambique, while exploring also</p>

	<p>KEYNOTE SPEECH: Minister of Transport and Communications, H.E. Mateus Magala</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Executive Director of the Company of Development of the Port of Maputo (MPDC), Sr. Osorio Lucas 2. Chairman of Agência Metropolitana de Transportes, M. António Matos 3. Port Authority Director of the Company of Development of the Port of Maputo (MPDC), Ms. Kristina Abudo de Klerk 4. CEO Metrobus, M. Amade Chemane Camal 5. DG INTPA, Head of Unit Sustainable Transport and Urban Development, M. Sergio Oliete <p>MODERATOR: Ms. Selma Inocência</p>	<p>opportunities on the path towards the sector’s sustainable transformation.</p> <p>KEYNOTE SPEECH: Minister of Agriculture and Rural Development, H.E Celso Correia</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. National Director of Commercial Agriculture of the Ministry of Agriculture and Rural Development, M. Jaime Roberto Chissico 2. Joao Ferreira dos Santos (JFS holding), M. António Correia 3. Representative of Eco Farm Moçambique Lda, M. Albano Leite 4. CEO Appload, Ms. Claire Hassoun 5. Director of Enterprise Ireland in Sub-Saharan Africa, Ms. Nicola Kelly <p>MODERATOR: Ms. Sofia Cassimo</p>
16.05 – 16.20	COFFEE BREAK	
16.20 – 17.50	<p>SESSION 5 “INDUSTRY AND MANUFACTURING: OPTIMIZING THE DOMESTIC, REGIONAL AND GLOBAL VALUE-CHAINS”</p> <p>Industrial diversification and import substitution are key objectives of Mozambique’s National Industrialisation Programme (PRONAI). The Government aims to implement the programme, under a public-private partnership regime, through the Free Trade Zones and Industrial Parks created in the country. This session will provide an overview of the investment opportunities that Mozambique offers to invest in productive value-creation.</p> <p>KEYNOTE SPEECH: Vice-President of the Industrial Association of Mozambique (AIMO), M. Paulo Chibanga</p> <p>PANELLISTS:</p>	<p>SESSION 6 “EXPLORE THE UNEXPLORED: NATURE-BASED TOURISM”</p> <p>With its pristine beaches, sky-high dunes, islands, dense virgin forest, savannah, wetlands and conservation areas, Mozambique is an unexplored gem for tourism. It is crucial to ensure that this unique ecosystem is preserved and protected. Tourism should also assist in bringing more revenue to the local people. This session focuses on the investment potential in nature-based tourism and its different modalities.</p> <p>KEYNOTE SPEECH: Minister of Culture and Tourism, H.E. Eldevina Materula</p> <p>PANELLISTS:</p>

	<ol style="list-style-type: none"> 1. Chief Operating Officer MozParks, M. Zoe Hanslip 2. Assessor of the Minister of Industry and Trade, Ms. Cerina Mussá 3. Director Source Energia, M. Pedro Coutinho 4. Legal and Corporate Affairs Counsellor, Cervejas de Moçambique (CDM), M. Hugo Gomes <p>MODERATOR: Ms. Selma Inocência</p>	<ol style="list-style-type: none"> 1. Executive Director of BIOFUND, M. Luís Bernardo Honwana 2. Dunes de Dovela, M. Thomas Bruneau 3. President Association Aotuka, M. Angelo Manguela 4. National Director of the Conservation Areas, Peace Parks, M. Bartolomeu Souto <p>MODERATOR: Ms. Sofia Cassimo</p>
18.00 – 20.00	COCKTAIL	

DAY 2: Thursday 23 November 2023		
08.00 – 9.00	WELCOME TEA/COFFEE	
	MAIN ROOM “ASANTE” MC: MS. NATÉRCIA SITOÉ	ROOM “KANIMAMBO” MC: M. JÚLIO DOMINGOS
9.00 – 10.30	<p>PARALLEL SESSION 7 “THE EU-SADC ECONOMIC PARTNERSHIP AGREEMENT AS CATALYST FOR TRADE AND INVESTMENT”</p> <p>This session will showcase the tools embedded in the EU-SADC EPA to promote economic diversification and industrialisation. On the one hand, the session will provide practical insights on how to enter and grow in the EU market. On the other hand, the session will highlight the access for companies to quality inputs at lower price.</p> <p>KEYNOTE SPEECH: Director of International Trade, Ministry of Industry and Trade, M. Claire Zimba</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Director-General of the Agency for the Promotion of Investment and Exports (APIEX), M. Gil Bires 2. European Commission, DG Trade, Trade Officer, Ms. Letizia Gerli 	<p>SESSION 8 “FUELLING THE RURAL ECONOMY THROUGH CLEAN ENERGY SOURCES”</p> <p>This session will highlight the enabling role that access to energy can play for the economic development of rural areas and how to leverage private sector investment to electrify off-grid areas and provide productive uses of energy. In this sense, the Government will present its strategy to obtain a vibrant, inclusive and sustainable rural economy, as well as its off-grid electrification plans.</p> <p>KEYNOTE SPEECH: Director of Advocacy and Resource Mobilization of Fundação para o Desenvolvimento da Comunidade (FDC), Mr M. Joaquim Oliveira</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Coordinator of Planning Unit of National Energy Directorate MIREME, M. Inocência Gujamo 2. Chief Executive Officer, ENGIE, M. Gillian-Alexandre Huart

	<ol style="list-style-type: none"> 3. Mozambican Chamber of Commerce (CCM), Agribusiness Committee, Ms. Tatiana Mata 4. General Manager Pescamar, M. Filisberto Manuel 5. Managing Director Condor Anacardium, M. Gonçalo Correia <p>MODERATOR: Ms. Sofia Cassimo</p>	<ol style="list-style-type: none"> 3. Impact Investor, ElectriFi, M. Corentin Billiet 4. Head of Investment Banking and Specialised Business, Commercial and Investment Bank (BCI), Ms. Emanuela Falcão <p>MODERATOR: Executive Director ALER, Ms. Isabel Abreu</p>
10.30 – 11.00	COFFEE BREAK	
11.00 – 12.30	<p>SESSION 9 “ACCESS TO FINANCE FOR PRIVATE SECTOR PART 1: START-UPS AND SMES”</p> <p>The session will address the issue of access to finance for private sector. The public aimed at in this session are start-ups and SMEs since an insight will be given into existing financial instruments with smaller ticket sizes.</p> <p>KEYNOTE SPEECH: Standard Bank Chairperson, CEO FSDMoç, Ms. Esselina Macome</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Director of GAPI, Mozambican Development Finance Institution, M. António Souto 2. Commercial Director, Moza Banco, Dr. Octávio Mutemba 3. Managing Director of Mozambican Association of Business Angels (AMBA), M. Khiuri Zucula 4. Co-founder Plataforma Pertence (first Crowdfunding platform), Co-founder, Ms. Iara Silva 5. Director Agência do Vale do Zambeze, M. Roberto Mito Albino <p>MODERATOR: Ms. Selma Inocência</p>	<p>SESSION 10 “CATALYSING A JUST ENERGY TRANSITION”</p> <p>A few days before the start of COP28, this session will debate the different dimensions of a just energy transition, including issues related to job creation, leave no one behind, low-carbon and climate finance. The Government will also provide an insight into the “Energy Transition Strategy” that will be presented at COP28.</p> <p>KEYNOTE SPEECH: Director of Energy, Ministry of Mineral Resources and Energy, Ms. Marcelina Mataveia</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Climate Finance Advisor Ministry of Economy and Finance/Enabel, M. Adriaan Tas 2. Senior Researcher Clean Energy Transitions, World Resource Institute (WRI), M. Sebastian Sterl 3. General Manager Strategic Relations and Business Africa, Wärtsilä Energy, M. Tord Johnsson 4. Managing Director Elecnor Mozambique, M. Vicente Ripio-Bertolo <p>MODERATOR: President, Lusophone Association for Renewable Energies (ALER), Ms. Mayra Pereira</p>

12.30 – 13.45	NETWORKING LUNCH	
13.45 – 15.30	<p>SESSION 11 “INNOVATION AND ENTREPRENEURSHIP”</p> <p>This session will provide an overview of the innovation and entrepreneurship ecosystem in Mozambique, exchanging experiences, as well as giving a voice to entrepreneurs, mainly youth and women. It will also provide a European perspective on experiences supporting entrepreneurship, and a pitching session by Mozambican entrepreneurs.</p> <p>KEYNOTE SPEECHES: Secretary of State for Youth and Employment (SEJE), M. Oswaldo Petersburgo</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Director Institute for the Promotion of Small and Medium Enterprises (IPEME), Ms. Joaquina Gumeta 2. Senior lecturer, Sten K. Johnson Centre for Entrepreneurship, Lund University, Sweden, Ms. Marie Löwegren <p>PITCHING: Approximately 15 investment projects will be presented to possible investors. The Pitches will be mainly in the sectors of agribusiness and circular economy.</p> <p>MODERATOR: Ms. Sofia Cassimo</p>	<p>SESSION 12 “ENERGY TRANSITION: THE ROLE OF CRITICAL RAW MATERIALS”</p> <p>The growing demand for critical raw materials, notably graphite and titanium, creates opportunities for Mozambique. This session will give more insights on the link between the energy transition and mining value chains. Particular attention will be brought to adding value and the sustainable management of these resources.</p> <p>KEYNOTE SPEECH: Head of Unit Micro-economic Analysis, Investment Climate, Private sector, Trade and Employment, DG INTPA, Ms. Cecile Billaux</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Director National Institute of Mining of Mozambique (INAMI), M. Elias Daudi 2. CEO Blue Nova, M. James Verster 3. Chairman of the Board of the Chamber of Mines of Mozambique, M. Geert Klok 4. Federal Institute for Geosciences and Natural Resources (BGR), Geologist, M. Malte Drobe <p>MODERATOR: Ms. Selma Inôcencia</p>
15.30 – 15.45	COFFEE BREAK	
15.45 – 17.15	<p>SESSION 13 “ACCESS TO FINANCE FOR PRIVATE SECTOR PART 2: EFSD+ AND EUROPEAN BANKS”</p> <p>The session will address the issue of access to finance for private sector, including on how to increase local currency lending. The public are larger companies and investment projects. This session will provide information on</p>	<p>SESSION 14 “BLUE ECONOMY: AN OCEAN OF OPPORTUNITIES”</p> <p>Blue economy in Mozambique offers tremendous investment opportunities that can contribute to economic growth, employment and livelihoods as well as supporting climate action and the conservation of marine ecosystems. This session will explore some of those</p>

	<p>EFSD+ and funds from European Finance Institutions, as well as others.</p> <p>KEYNOTE SPEECH:</p> <ul style="list-style-type: none"> - Policy Officer of External Action Guarantees, DG INTPA, Ms. Danijela Bogdan - President of Board of Bolsa dos Valores de Moçambique (BVM), M. Salim Valá <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Country Director KFW, M. Steffen Beitz 2. Loan officer Public Sector Finance East and Southern Africa, European Investment Bank (EIB), M. Sander Van Kooten 3. Chief Executive Officer Société Générale, M. Ridha Tekaia 4. Head of Finance Advisory, GET.invest, M. Sebastian von Wolff <p>MODERATOR: Ms. Selma Inôcencia</p>	<p>opportunities and discuss how we can promote investments that guarantee a sustainable growth while we preserve the health of our oceans.</p> <p>KEYNOTE SPEECH: Minister of Sea, Inland Waters and Fisheries, H.E. Lídia Cardoso</p> <p>PANELLISTS:</p> <ol style="list-style-type: none"> 1. Social Affairs and Community Development Specialist, Van Oord, M. Helder Morar 2. Business Developer East Africa, Creoccean, Ms. Betty Eteve 3. General Manager of Aquapesca, Ms. Azmina Goulamaly 4. Director of Impact, Chicoa Fish Farm, Member of AMAQUA, Ms. Zerene Haddad <p>MODERATOR: Expert ProAzul, M. Daniel Segura</p>
<p>17.15 – 17.30</p>	<p>LET'S WALK THE TALK Upcoming actions</p> <p>SPEAKER: President of EuroCam, M. Simone Santi Director-General of the Agency for the Promotion of Investment and Exports (APIEX), M. Gil Bires</p>	
<p>17.30 – 18.00</p>	<p>CLOSING CEREMONY</p> <p>SPEAKERS: Ambassador of the European Union, Head of Delegation, M. Antonino Maggiore Minister of Industry and Trade, H.E. Silvino Augusto José Moreno</p>	